



City of Boulder Finance

REVENUE REPORT

February 2024

Contents

Sales and Use Tax Summary	1
Other Tax Revenues	1
Revenue Trends and Changes	2
Retail Sales Tax	4
Marijuana Tax Revenues	8
Sugar Sweetened Beverage Tax Revenue	9
City Tax Descriptions	10
Exhibit 1: Sales and Use Tax by Category, Industry and Location	12
Exhibit 2: Sales Tax and Use Tax Separately by Industry and Location	13
Exhibit 3: Sales Tax and Use Tax Separately by Month	14

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This report provides information and analysis related to 2024 unaudited taxes and fees including sales and use tax, accommodations tax, admissions tax, disposable bag fee, electronic smoking device tax, food service tax, marijuana tax, short-term rental tax, sugar sweetened beverage tax, and the trash tax. The revenue reported below was received by the city through March 2024, and is largely attributed to economic activity through the month of February. Details by industry, geographic zone and month are found on pages 3 through 7 of this report.

Sales and Use Tax Summary

Sources - Related to Current Economic Activity	February YTD				
	2023	2024	\$ Change	YTD % Change	12 Month % Change
Sales Tax	\$18,975,234	\$19,444,099	\$468,865	2.47%	1.47%
Rec MJ Additional 3.5%*	217,327	190,861	-26,466	-12.18%	-17.16%
Business Use Tax	1,499,690	1,330,178	-169,512	-11.30%	-15.81%
Construction Use Tax	3,363,601	2,612,634	-750,967	-22.33%	18.05%
Motor Vehicle Use Tax	959,149	1,081,089	121,939	12.71%	7.06%
Total Sales & Use Tax based on current economic activity	\$25,015,001	\$24,658,861	-\$356,140	-1.42%	1.57%
Sources - Related to Prior Periods					
Sales Tax Audit Revenue	209,721	145,177	-64,544	-30.78%	271.12%
Use Tax Audit Revenue	134,692	139,508	4,816	3.58%	121.44%
Total Sales and Use Tax	\$25,359,414	\$24,943,546	-\$415,868	-1.64%	2.71%

* The additional 3.5% sales and use tax on Recreational Marijuana is dedicated to the general fund.

Other Tax Revenues

Miscellaneous Tax Statistics	February YTD				
	2023	2024	\$ Change	YTD % Change	12 Month % Change
Accommodations Tax	\$835,197	\$796,528	-\$38,670	-4.63%	2.93%
Admissions Tax	49,959	58,315	8,356	16.73%	60.33%
Disposable Bag Fee	433	23,821	23,388	5407.16%	-1.24%
Electronic Smoking Device Tax	107,871	83,708	-24,163	-22.40%	-17.63%
Food Service Tax	105,436	106,905	1,469	1.39%	10.29%
Rec Marijuana Excise Tax	(3,717)	25,236	28,953	778.97%	-49.91%
Short-Term Rental Tax	240,093	243,288	3,195	1.33%	39.15%
Sugar Sweetened Beverage Tax	580,892	592,255	11,364	1.96%	-3.33%
Trash Tax	235	0	-235	-100.00%	0.72%

Revenue Trends and Changes

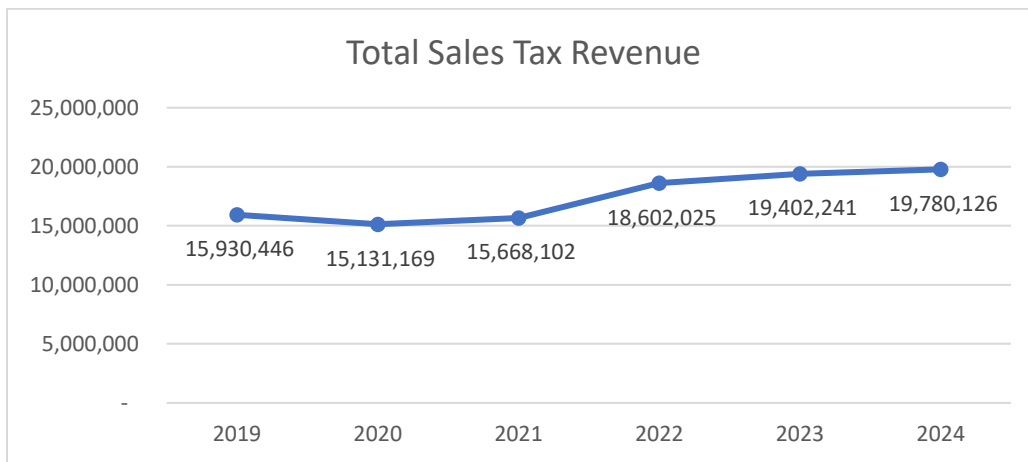
Overview

February YTD sales and use tax based upon current economic activity *decreased* from February 2023 by \$356,140 or 1.4%.

The city also completes tax compliance audits which may result in additional revenue. This revenue relates to prior periods and is not reflective of current economic activity. Including audit revenue, total sales and use tax *decreased* from February 2023 by \$415,868 or 1.6%.

Sales Tax

YTD February 2024 sales tax (including audit revenue and the additional 3.5% recreational marijuana tax) increased by \$377,885 (or 2.0%) when compared to YTD February 2023. This increase results in a compound annual growth rate of 4.4% compared to 2019. The chart below illustrates the trend in sales tax revenue over the past six years. Much of this growth in sales tax is attributable to the adoption of the Marketplace Facilitator ordinance in late 2020, which resulted in over \$3.5 million of new revenue in 2021, \$3.8 million in 2022, and \$5.1 million in 2023.



Performance for Sales Tax by industry was mixed, with the gains coming from five business sectors: Apparel Stores (up 8.0%) Computer Related Business Sector (up 32.1%), Construction (up 71.8%), Food Stores (up 10.4%), and All Other (up 8.2%). The twelve-month change for February sales tax of 2.1% lagged the Consumer Price Index (CPI) for All Urban Consumers of 3.2%¹.

Other Taxes

Tourism related activity was mixed in February: Short-Term Rental tax increased 1.3% and Admissions Tax increased by 16.7%, while Accommodations Tax *decreased* by 4.6%. Marijuana taxes continued their slide with the additional 3.5% tax on Recreational Marijuana *decreasing* by 12.2%. The large increase in Disposable Bag Fee is due to the timing: Bag Fee returns are due quarterly, and a late payment was received from a large retailer during the reporting period, skewing the percentage change. The city's Electronic Smoking Device tax *decreased* by 22.4%, while the Sugar-Sweetened Beverage tax increased by 2.0%.

¹ U.S. Bureau of Labor Statistics, March 21, 2024

Chart 1: YTD Sales and Use Tax by Fund

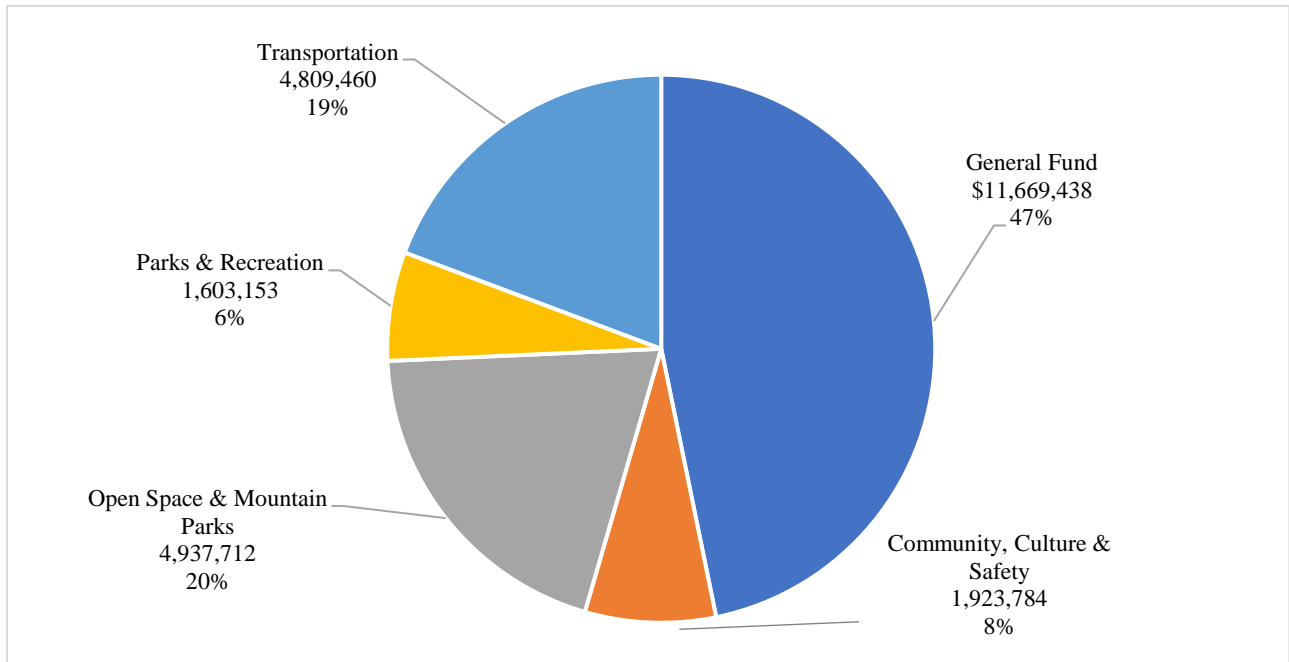
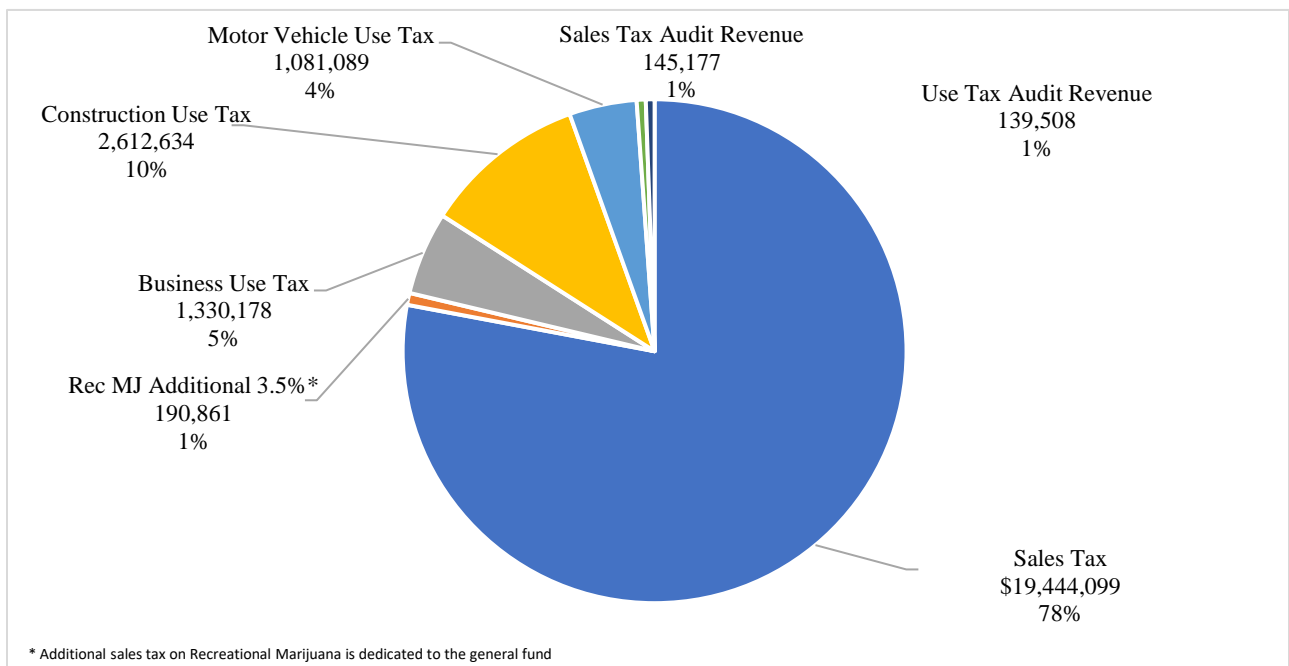


Chart 2: YTD Sales & Use Tax by Type



Retail Sales Tax

- Retail sales tax including Recreational Marijuana additional sales tax and sales tax audit revenue comprises approximately 79% of total sales and use tax revenue for the period.
- Because there is strong seasonality to retail sales tax revenue, it is useful to compare same month-over-month revenue changes. February 2024 retail sales tax revenue was up 0.7% compared to February 2023 revenue (including audit revenue and the additional recreational marijuana sales tax).

Chart 3: Month-Over-Month Change in Retail Taxable Sales

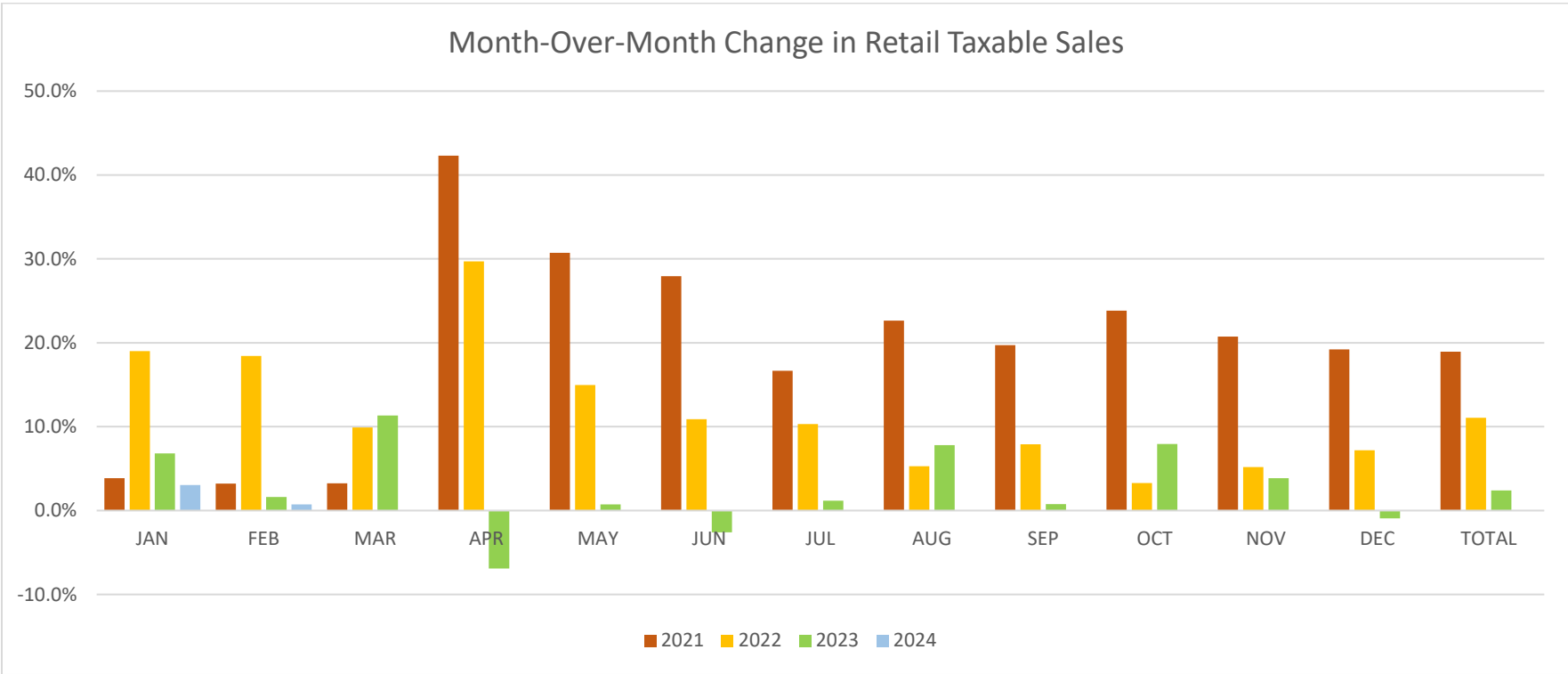


Chart 4: Sales Tax by Industry

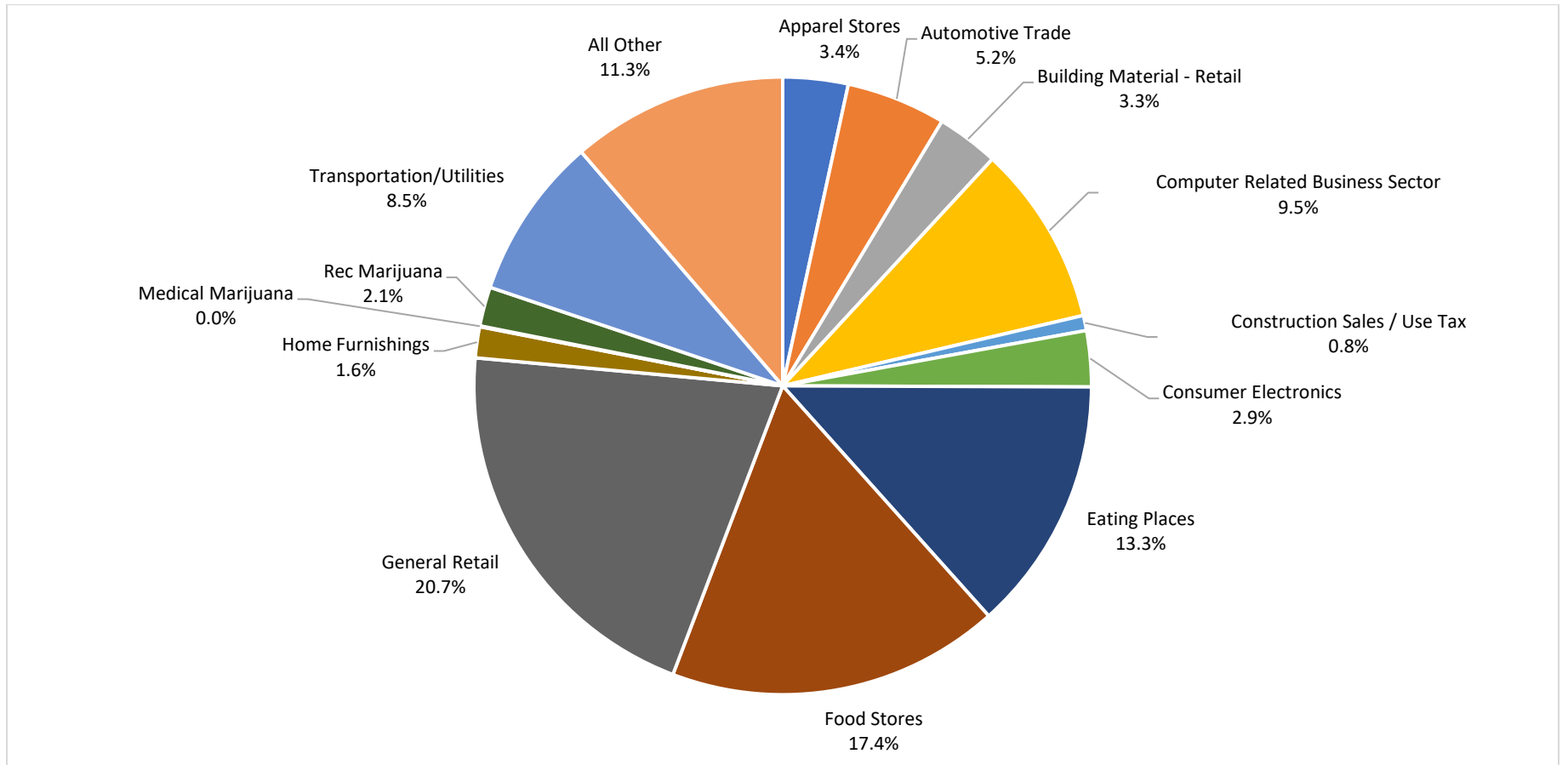
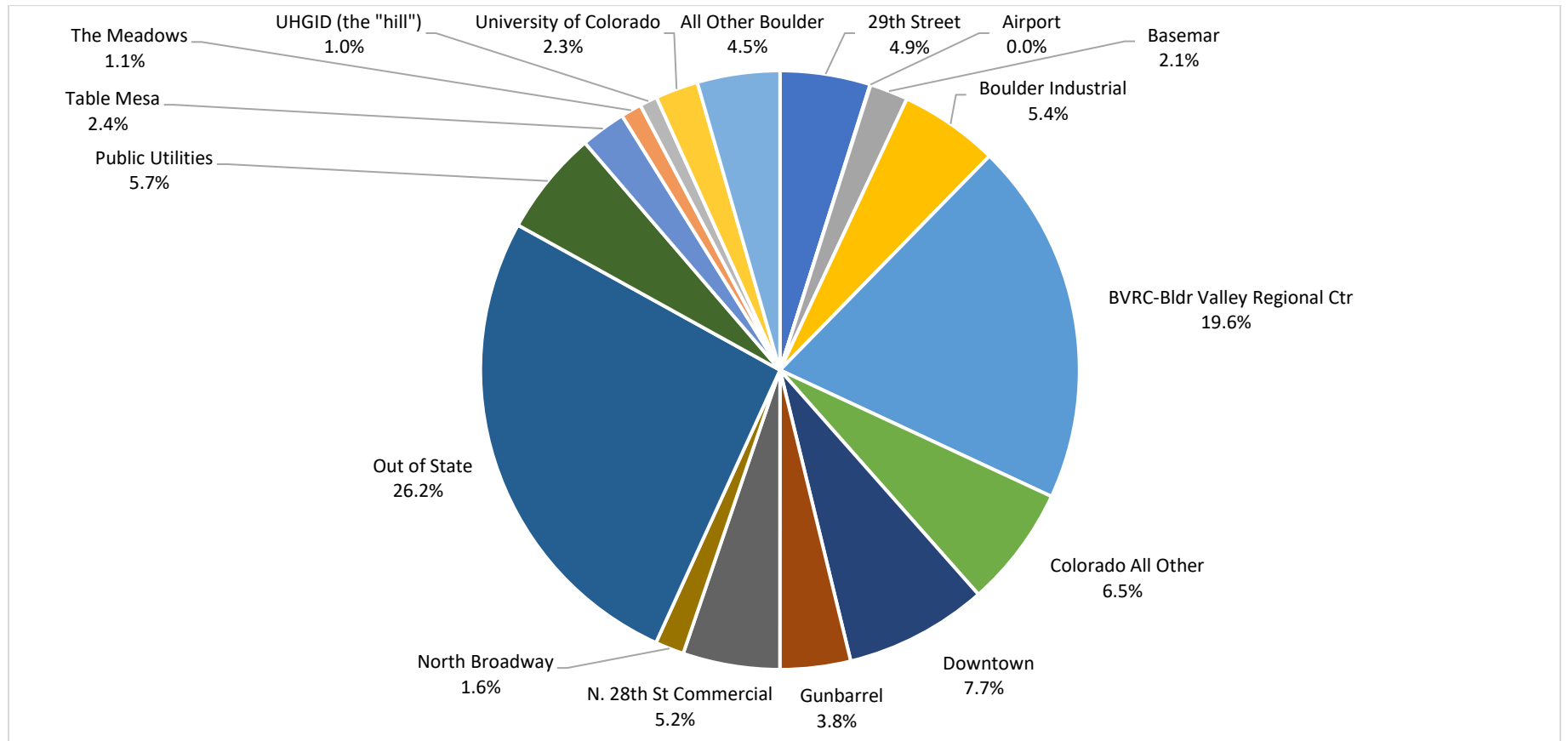


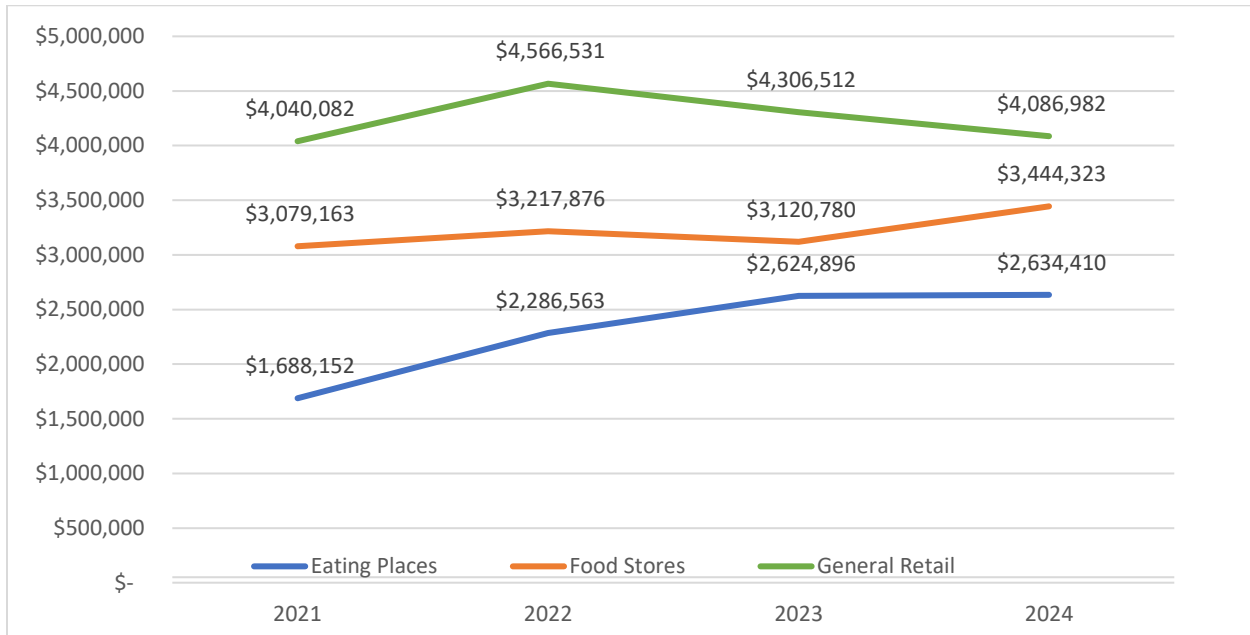
Chart 5: Sales Tax by Geographic Area²



² Some geographic sub-areas have been combined, see Exhibit 2 for sub-area breakdowns.

Chart 6: Industry Trends – YTD Retail Sales Tax

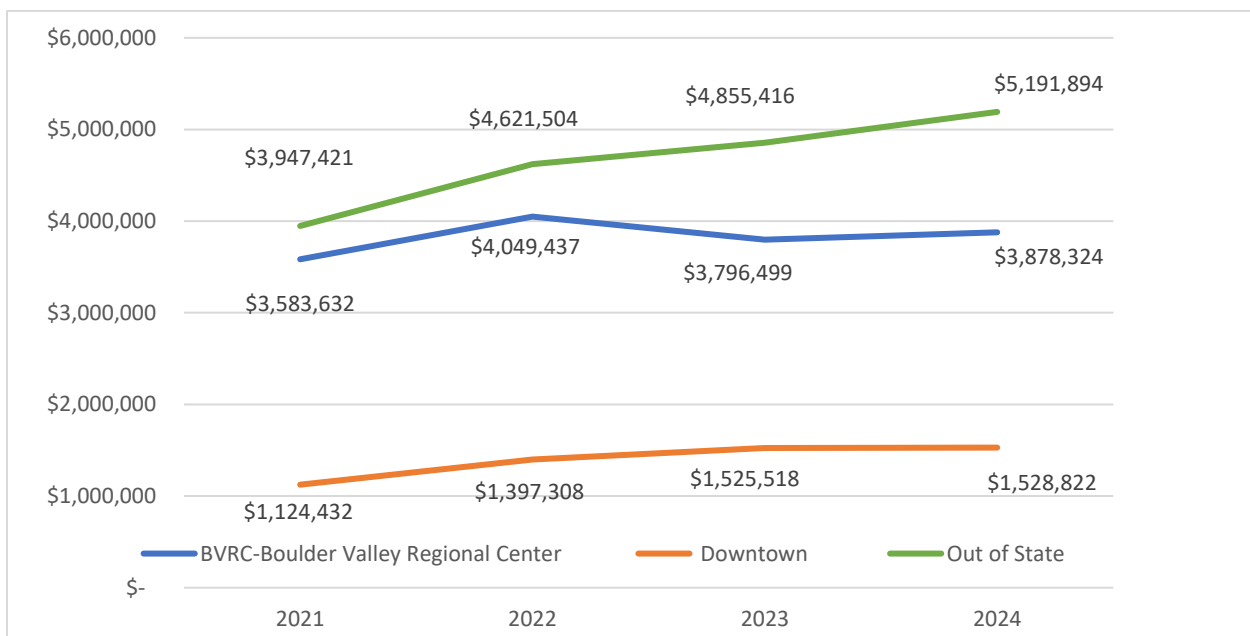
The chart below highlights the three-highest grossing industries. Combined these three industries generate over half of total retail sales tax revenue for the period.



Notes: Totals may not tie to exhibits due to rounding.

Chart 7: Geographic Area Trends – YTD Retail Sales Tax

The chart below highlights the three-highest grossing geographic areas. Combined these three areas generate over half of total retail sales tax revenue for the period.

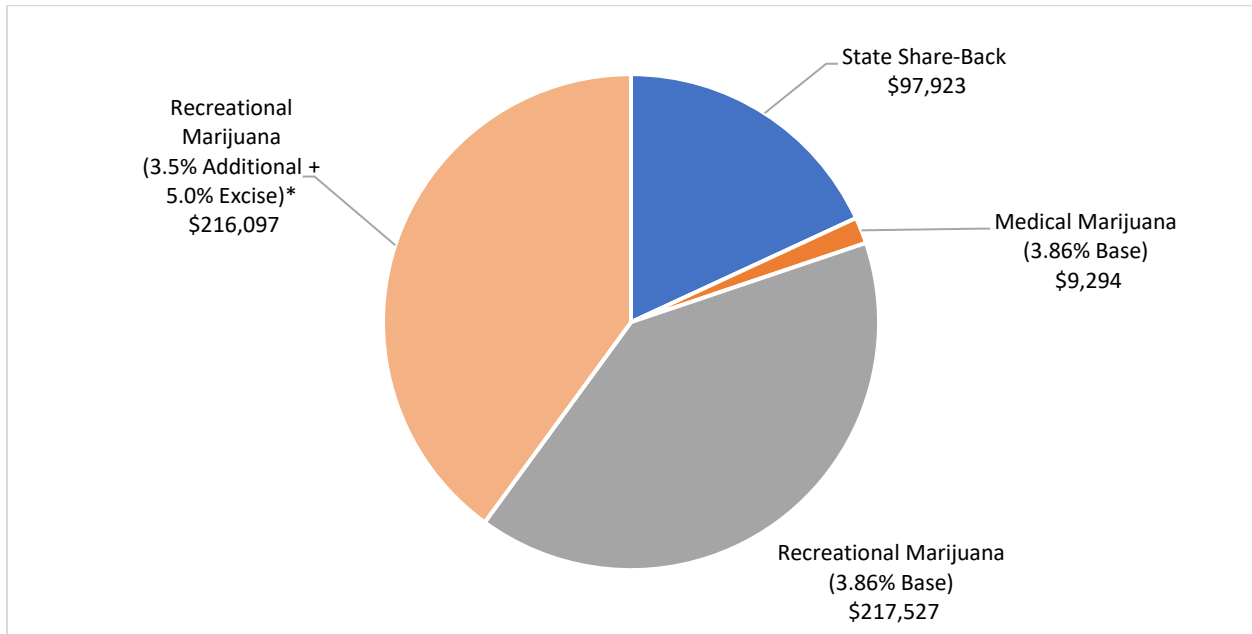


Notes: Downtown includes Pearl Street Mall, Downtown, Downtown Extension, and East Downtown
Totals may not tie to exhibits due to rounding.

Marijuana Tax Revenues

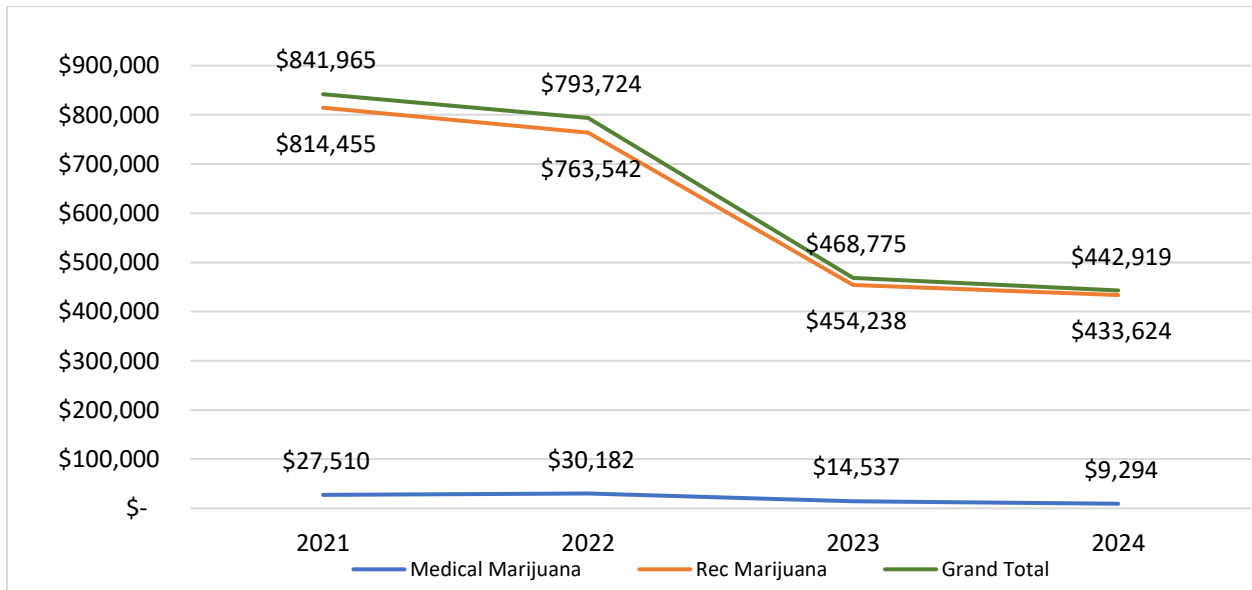
The City of Boulder collects revenue from the sale of both medical and recreational marijuana. The city collects the base 3.86% sales and use tax on medical and recreational marijuana. The city also collects an additional 3.50% sales and use tax on recreational marijuana, and a 5.0% excise tax when marijuana is transferred from a cultivation facility to a dispensary, testing facility or facility that produces marijuana infused products. In addition, the city receives a revenue share back from state recreational marijuana taxes, which is reflected in Chart 8 below.

Chart 8: Distribution of YTD Marijuana Revenues



*Dedicated to the General Fund.

Chart 9: Historical Trends for YTD Marijuana Revenues³

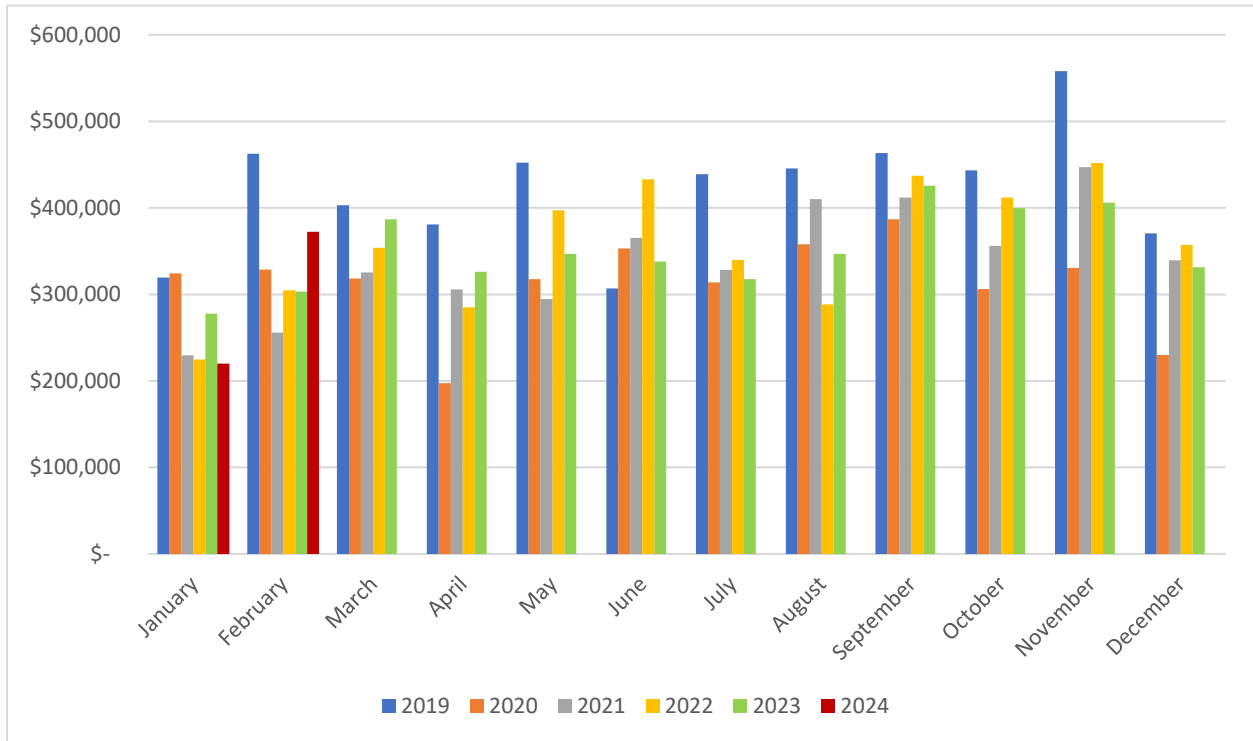


³ Rec Marijuana excludes state share back payments.

2022's numbers have been revised to correct a reporting error that understated Rec Marijuana and overstated All Other

Sugar Sweetened Beverage Tax Revenue

The Sugar Sweetened Beverage Product Distribution Tax is a voter-initiated tax that was adopted by Boulder voters in the November 2016 election and went into effect on July 1, 2017. It places a 2 cent per ounce excise tax on the distribution of beverages with added sugar and other sweeteners.



Note: February 2019 Sugar-Sweetened Beverage Revenue is higher than average due to the collection of 2018 taxes that were not paid until 2019. November 2019 is higher than average due to the posting of an audit of a large taxpayer.

City Tax Descriptions

Accommodations Tax

This tax is charged for the leasing or renting of any room, hotel/motel room, or other public accommodation located in the city and used for overnight lodging purposes (for less than a 30-night stay). The current accommodations tax rate is 7.5%.

Admissions Tax

This tax is charged for admission to an event such as concerts, nightclubs, and theatres. The tax rate for admission to an event is 5.0% of the price of the ticket or admission. Any admission fee paid or charged to participate in a racing event which includes running, walking, biking, or swimming is exempt from this tax.

Business Use Tax

Use tax applies to all furniture, fixtures, equipment, supplies, and materials purchased for use by businesses that are not for resale. If a person or business hasn't paid the proper city sales tax to the vendor on a taxable purchase, they must report use tax directly to the city. The current City of Boulder use tax rate is 3.86%.

Construction Use Tax

Construction Use Tax is paid at the time of a building permit application and is based upon 50% of the valuation of the project. If the project valuation is more than \$75,000, after the project is complete the contractor is required to file a reconciliation return to determine whether additional tax is due, or a refund is due based upon the actual value of taxable personal property and services included in project. This tax is therefore dependent upon the number and value of construction projects permitted in a year and can vary significantly year to year, and because it is collected at the time of permitting the revenue is in advance of visible construction activity. The current construction use tax rate is 3.86%.

Disposable Bag Fee

The city requires a 10-cent fee on all disposable plastic and paper checkout bags provided by stores in Boulder. The bag fee does not apply to certain types of disposable bags including those provided by restaurants, bulk or produce bags, newspaper bags, or any other kind of food packaging bags. The city council intends that the requirements of the bag fee imposition will assist in offsetting the costs associated with using disposable bags including mitigation, educational, replacement, and administrative efforts of the city.

Electronic Smoking Device Tax

This additional 40% sales tax is applied to the retail sales price of Electronic Smoking Devices (ESDs) containing nicotine including any refill, cartridge, or any other component of such product. This tax is in addition to the city's 3.86% sales and use tax levied on the sale of ESDs.

Food Service Tax

This tax is applied to food and beverage sold in or by food service establishments. The food service tax of 0.15% is added to the current sales tax rate of 3.86% resulting in a total tax rate of 4.01%. This tax is not applied to food purchased for home consumption from grocery/convenience stores.

Marijuana Taxes

The city's 3.86% sales tax applies to the sale of both medical and recreational marijuana. In addition, the city has a 3.5% additional recreational marijuana tax and 5.0% excise tax on the transfer of marijuana from a recreational marijuana cultivation facility to a marijuana infused product facility, testing facility or recreational marijuana store. In addition, the city receives a revenue share back from state recreational marijuana taxes.

Motor Vehicle Use Tax

If sales tax is not paid at the time of purchasing a vehicle, a Motor Vehicle Use Tax is due at the time a vehicle is registered or titled to an address within the city. The current use tax rate is 3.86%.

Short Term Rental Tax

This tax is charged for leasing or renting properties by Boulder homeowners for less than 30 days at a time. The current short-term rental tax rate is 7.5%.

Sugar Sweetened Beverage Product Distribution Tax

The Sugar Sweetened Beverage Product Distribution Tax is a voter-initiated tax that was adopted by Boulder voters in the November 2016 election. It places a 2-cent per ounce excise tax on the distribution of beverages with added sugar and other sweeteners. Revenue will be spent on health promotion, general wellness programs and chronic disease prevention that improve health equity, and other health programs (especially for residents with low income and those most affected by chronic disease) linked to sugary drink consumption.

Trash Tax

The trash tax is an occupation tax on trash haulers serving customers within the city limits and helps fund waste reduction efforts in Boulder. Most haulers pass the tax on to customers as part of their trash service bills. Boulder also has a waste hauling ordinance that applies to all haulers. The current trash tax rates are \$3.50 per month for households and \$0.85 per cubic yard of trash for businesses and multifamily units that use centralized dumpsters.

Exhibit 1: Sales and Use Tax by Category, Industry and Location

Total Net Sales/Use Tax Receipts by Tax Category	February YTD Actual				
	2023	2024	% of Total	YTD % Change	12 Month % Change
Sales Tax	\$19,402,241	\$19,780,126	79.30%	1.95%	2.06%
Business Use Tax	1,634,423	1,469,698	5.89%	-10.08%	-8.48%
Construction Use Tax	3,363,601	2,612,634	10.47%	-22.33%	18.05%
Motor Vehicle Use Tax	959,149	1,081,089	4.33%	12.71%	7.06%
Total Sales and Use Tax	\$25,359,414	\$24,943,546	100.00%	-1.64%	2.71%

Total Net Sales/Use Tax Receipts by Industry Type	February YTD Actual				
	2023	2024	% of Total	YTD % Change	12 Month % Change
Apparel Stores	\$628,718	\$676,817	2.71%	7.65%	9.38%
Automotive Trade	2,027,525	2,122,513	8.51%	4.68%	6.77%
Building Material - Retail	686,807	645,669	2.59%	-5.99%	-6.83%
Computer Related Business Sector	1,790,927	2,087,532	8.37%	16.56%	-9.24%
Construction Sales / Use Tax	3,483,561	2,873,616	11.52%	-17.51%	20.55%
Consumer Electronics	685,030	585,026	2.35%	-14.60%	6.87%
Eating Places	2,631,204	2,644,039	10.60%	0.49%	5.57%
Food Stores	3,143,045	3,479,961	13.95%	10.72%	3.60%
General Retail	4,371,765	4,159,834	16.68%	-4.85%	-11.12%
Home Furnishings	347,226	321,987	1.29%	-7.27%	-8.40%
Medical Marijuana	14,537	9,294	0.04%	-36.06%	-55.03%
Rec Marijuana*	457,955	408,388	1.64%	-10.82%	-16.79%
Transportation/Utilities	1,964,294	1,743,606	6.99%	-11.23%	-1.77%
All Other*	3,126,821	3,185,264	12.77%	1.87%	21.67%
Total Sales and Use Tax	\$25,359,414	\$24,943,546	100.00%	-1.64%	2.71%

Total Net Sales/Use Tax Receipts by Geographic Area	February YTD Actual				
	2023	2024	% of Total	YTD % Change	12 Month % Change
29th Street	\$948,802	\$993,732	3.98%	4.74%	-2.59%
Airport	83,599	19,281	0.08%	-76.94%	-39.92%
Basemar	410,733	410,258	1.64%	-0.12%	3.06%
Boulder County	223,503	289,829	1.16%	29.68%	13.35%
Boulder Industrial	2,725,096	2,275,948	9.12%	-16.48%	0.55%
BVRC-Boulder Valley Regional Center	3,861,933	3,956,694	15.86%	2.45%	-3.78%
Colorado All Other	62,714	61,600	0.25%	-1.78%	13.86%
County Clerk	959,149	1,081,089	4.33%	12.71%	7.06%
Downtown	985,631	968,737	3.88%	-1.71%	0.82%
Downtown Extension	44,415	9,634	0.04%	-78.31%	-48.11%
East Downtown	122,255	140,036	0.56%	14.54%	8.64%
Gunbarrel Commercial	261,853	288,988	1.16%	10.36%	0.86%
Gunbarrel Industrial	1,127,436	804,782	3.23%	-28.62%	-6.80%
Metro Denver	668,019	762,628	3.06%	14.16%	12.60%
N. 28th St Commercial	1,480,413	1,411,900	5.66%	-4.63%	4.43%
N. Broadway Annex	219,014	33,758	0.14%	-84.59%	-29.90%
North Broadway	333,122	289,685	1.16%	-13.04%	-5.52%
Out of State	4,941,345	5,243,704	21.02%	6.12%	6.03%
Pearl Street Mall	478,301	514,573	2.06%	7.58%	5.53%
Public Utilities	1,435,499	1,156,180	4.64%	-19.46%	-8.30%
Table Mesa	459,219	485,978	1.95%	5.83%	2.92%
The Meadows	249,361	222,294	0.89%	-10.85%	2.34%
UHGD (the "hill")	201,538	207,167	0.83%	2.79%	5.66%
University of Colorado	1,011,441	1,582,175	6.34%	56.43%	158.80%
Unlicensed Receipts	60,540	233,173	0.93%	285.16%	10.30%
All Other Boulder	2,004,481	1,499,724	6.01%	-25.18%	-9.12%
Total Sales and Use Tax	\$25,359,414	\$24,943,546	100.00%	-1.64%	2.71%

Exhibit 2: Sales Tax and Use Tax Separately by Industry and Location

SALES TAX BY INDUSTRY					INDUSTRY	USE TAX BY INDUSTRY				
February YTD						February YTD				
2023	2024	\$ Change	YTD % Change	12 Month % Change		2023	2024	\$ Change	YTD % Change	12 Month % Change
625,344	675,250	49,906	7.98%	9.27%	Apparel Stores	3,374	1,567	-1,807	-53.55%	33.40%
1,060,712	1,031,225	-29,487	-2.78%	6.42%	Automotive Trade	966,813	1,091,288	124,475	12.87%	7.16%
684,463	642,865	-41,598	-6.08%	-7.11%	Building Material - Retail	2,344	2,804	460	19.63%	51.77%
1,416,732	1,871,019	454,287	32.07%	-3.24%	Computer Related Business Sector	374,195	216,512	-157,683	-42.14%	-39.26%
91,112	156,571	65,458	71.84%	52.90%	Construction Sales / Use Tax	3,392,449	2,717,045	-675,404	-19.91%	17.87%
678,535	579,132	-99,403	-14.65%	-7.20%	Consumer Electronics	6,495	5,895	-600	-9.23%	414.80%
2,624,896	2,634,410	9,514	0.36%	5.66%	Eating Places	6,308	9,629	3,321	52.65%	-11.61%
3,120,780	3,444,323	323,542	10.37%	3.45%	Food Stores	22,265	35,639	13,374	60.07%	24.14%
4,306,512	4,086,982	-219,530	-5.10%	-9.22%	General Retail	65,253	72,852	7,599	11.65%	-55.48%
345,539	320,816	-24,723	-7.16%	-8.34%	Home Furnishings	1,687	1,171	-516	-30.58%	-21.40%
14,530	9,263	-5,267	-36.25%	-54.01%	Medical Marijuana	7	31	24	338.59%	-93.48%
456,280	405,927	-50,354	-11.04%	-16.97%	Rec Marijuana	1,674	2,462	787	47.03%	34.69%
1,907,551	1,684,307	-223,244	-11.70%	-1.15%	Transportation/Utilities	56,743	59,299	2,556	4.50%	-14.73%
2,069,254	2,238,038	168,783	8.16%	32.92%	All Other	1,057,566	947,226	-110,340	-10.43%	0.27%
19,402,241	19,780,126	377,885	1.95%	2.06%	Total	5,957,173	5,163,421	-793,753	-13.32%	5.50%

SALES TAX BY LOCATION					LOCATION	USE TAX BY LOCATION				
February YTD						February YTD				
2023	2024	\$ Change	YTD % Change	12 Month % Change		2023	2024	\$ Change	YTD % Change	12 Month % Change
935,890	962,519	26,630	2.85%	-3.78%	29th Street	12,912	31,213	18,301	141.73%	45.76%
25,530	6,979	-18,551	-72.66%	-47.62%	Airport	58,069	12,301	-45,768	-78.82%	-33.06%
409,482	407,702	-1,781	-0.43%	-3.27%	Basemar	1,251	2,556	1,305	104.33%	386.45%
210,073	216,642	6,569	3.13%	14.35%	Boulder County	13,431	73,187	59,756	444.92%	8.86%
1,050,368	1,060,563	10,194	0.97%	12.93%	Boulder Industrial	1,674,728	1,215,386	-459,342	-27.43%	-10.86%
3,796,499	3,878,324	81,825	2.16%	-1.21%	BVRC-Boulder Valley Regional Center	65,434	78,370	12,936	19.77%	-70.14%
60,944	59,916	-1,027	-1.69%	7.80%	Colorado All Other	1,770	1,684	-86	-4.87%	136.88%
0	0	0	0.00%	0.00%	County Clerk	959,149	1,081,089	121,939	12.71%	7.06%
942,643	911,314	-31,329	-3.32%	0.99%	Downtown	42,988	57,423	14,435	33.58%	-1.29%
903	6,388	5,484	607.08%	-32.71%	Downtown Extension	43,511	3,246	-40,265	-92.54%	-52.89%
101,471	129,618	28,147	27.74%	-2.00%	East Downtown	20,784	10,418	-10,366	-49.87%	61.91%
261,257	288,384	27,126	10.38%	1.06%	Gunbarrel Commercial	596	605	9	1.49%	-29.41%
546,865	463,988	-82,877	-15.15%	-31.04%	Gunbarrel Industrial	580,571	340,794	-239,777	-41.30%	15.53%
653,641	722,784	69,143	10.58%	11.66%	Metro Denver	14,378	39,843	25,466	177.12%	37.10%
1,066,614	1,035,008	-31,606	-2.96%	-6.87%	N. 28th St Commercial	413,799	376,892	-36,907	-8.92%	114.89%
53,275	31,525	-21,750	-40.83%	-2.77%	N. Broadway Annex	165,739	2,232	-163,507	-98.65%	-89.29%
304,982	276,743	-28,240	-9.26%	-5.38%	North Broadway	28,140	12,942	-15,198	-54.01%	-7.02%
4,855,416	5,191,894	336,478	6.93%	7.05%	Out of State	85,929	51,809	-34,120	-39.71%	-32.89%
480,501	481,502	1,001	0.21%	5.21%	Pearl Street Mall	-2,200	33,071	35,270	-1603.56%	23.13%
1,394,483	1,120,299	-274,185	-19.66%	-8.06%	Public Utilities	41,016	35,881	-5,135	-12.52%	-13.37%
457,346	484,458	27,112	5.93%	2.91%	Table Mesa	1,873	1,519	-354	-18.87%	4.94%
219,619	221,335	1,716	0.78%	4.82%	The Meadows	29,742	959	-28,783	-96.78%	-25.94%
199,180	188,907	-10,274	-5.16%	2.96%	UHGID (the "hill")	2,358	18,261	15,903	674.49%	169.50%
288,353	457,278	168,924	58.58%	52.76%	University of Colorado	723,087	1,124,898	401,810	55.57%	248.72%
58,708	294,595	235,887	401.80%	46.52%	Unlicensed Receipts	1,832	-61,422	-63,254	-3452.65%	-55.25%
1,028,196	881,462	-146,734	-14.27%	-0.04%	All Other Boulder	976,286	618,263	-358,023	-36.67%	-19.81%
19,402,241	19,780,126	377,885	1.95%	2.06%	Total	5,957,173	5,163,421	-793,753	-13.32%	5.50%

Exhibit 3: Sales Tax and Use Tax Separately by Month

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	Taxable Sales	% Change in Taxable	
																Sales	Tax Rate
Retail Sales Tax	2019	8,590,452	7,489,624											16,080,076	416,582,280	-85.19%	3.86%
	2020	7,761,028	7,370,943											15,131,971	392,019,986	-5.90%	3.86%
	2021	8,059,343	7,608,759											15,668,102	405,909,378	3.54%	3.86%
	2022	9,592,143	9,009,882											18,602,025	481,917,746	18.73%	3.86%
	2023	10,246,130	9,156,111											19,402,241	502,648,730	4.30%	3.86%
	2024	10,556,772	9,223,353											19,780,126	512,438,495	1.95%	3.86%
	Change from prior year (month)		3.03%	0.73%													
Change from prior year (YTD)		3.03%	1.95%														
Business Use Tax	2019	871,308	955,369											1,826,677	47,323,239	3.64%	3.86%
	2020	654,578	1,384,693											2,039,272	52,830,868	11.64%	3.86%
	2021	1,093,683	922,423											2,016,106	52,230,725	-1.14%	3.86%
	2022	801,989	796,506											1,598,495	41,411,788	-20.71%	3.86%
	2023	923,424	711,000											1,634,423	42,342,573	2.25%	3.86%
	2024	849,584	620,114											1,469,698	38,075,067	-10.08%	3.86%
	Change from prior year (month)		-8.00%	-12.78%													
Change from prior year (YTD)		-8.00%	-10.08%														
Construction Use Tax	2019	444,168	1,245,000											1,689,168	43,760,829	28.26%	3.86%
	2020	182,837	810,198											993,035	25,726,283	-41.21%	3.86%
	2021	1,015,642	810,738											1,826,380	47,315,544	83.92%	3.86%
	2022	1,405,836	1,491,714											2,897,550	75,066,062	58.65%	3.86%
	2023	1,528,238	1,835,363											3,363,601	87,139,915	16.08%	3.86%
	2024	1,135,899	1,476,736											2,612,634	67,684,824	-22.33%	3.86%
	Change from prior year (month)		-25.67%	-19.54%													
Change from prior year (YTD)		-25.67%	-22.33%														
Motor Vehicle Use Tax	2019	558,802	409,378											968,180	25,082,383	17.78%	3.86%
	2020	459,561	416,162											875,722	22,687,101	-9.55%	3.86%
	2021	553,658	539,761											1,093,419	28,326,917	24.86%	3.86%
	2022	489,417	405,726											895,143	23,190,233	-18.13%	3.86%
	2023	534,029	425,121											959,149	24,848,431	7.15%	3.86%
	2024	614,611	466,478											1,081,089	28,007,481	12.71%	3.86%
	Change from prior year (month)		15.09%	9.73%													
Change from prior year (YTD)		15.09%	12.71%														
TOTAL	2019	10,464,730	10,099,371											20,564,101	532,748,731	9.50%	3.86%
	2020	9,058,004	9,981,996											19,040,000	493,264,238	-7.41%	3.86%
	2021	10,722,326	9,881,681											20,604,007	533,782,565	8.21%	3.86%
	2022	12,289,385	11,703,828											23,993,213	621,585,829	16.45%	3.86%
	2023	13,231,820	12,127,595											25,359,414	656,979,649	5.69%	3.86%
	2024	13,156,866	11,786,681											24,943,546	646,205,867	-1.64%	3.86%
	Change from prior year (month)		-0.57%	-2.81%													
Change from prior year (YTD)		-0.57%	-1.64%														